

INCOTERMS 2010



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INCOTERM	DESCRIPTION	Color	Responsibility Period (Seller to Buyer)
EX Works	at named place of delivery	Green	Seller's responsibility ends at the start of the timeline.
Free Carrier	at named place of delivery	Blue	Seller's responsibility ends at the ORIGIN CUSTOMS stage.
Free Alongside Ship	at named port of shipment	Light Blue	Seller's responsibility ends at the ORIGIN PORT stage.
Free on Board	at named port of shipment	Dark Blue	Seller's responsibility ends at the ON BOARD stage.
Cost & Freight	at named port of destination	Yellow	Seller's responsibility ends at the DESTINATION PORT stage. Includes RISK and FREIGHT.
Cost Insurance & Freight	at named port of destination	Light Yellow	Seller's responsibility ends at the DESTINATION PORT stage. Includes RISK and INSURANCE & FREIGHT.
Carriage Paid To	at named place of destination	Light Green	Seller's responsibility ends at the NAME PLACE stage. Includes RISK and FREIGHT.
Carriage & Insurance Paid To	at named place of destination	Light Yellow	Seller's responsibility ends at the NAME PLACE stage. Includes RISK and INSURANCE & FREIGHT.
Delivered at Terminal	at named terminal of destination	Brown	Seller's responsibility ends at the DESTINATION CUSTOMS stage.
Delivered at Place	at named place of destination	Dark Brown	Seller's responsibility ends at the BUYER stage.
Delivered Duty Paid	at named place of destination	Red	Seller's responsibility covers the entire duration from SELLER to BUYER.



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